



Case Study

Gorvins Solicitors implements secure, leading-edge Sharp devices and print management software.

Manchester-based full service law firm Gorvins Solicitors strives to offer clients the confidential legal advice and solutions they need by remaining at the forefront of technological innovation. With no overview or insight of their print solution the firm was struggling to reduce waste prints, save money, and ensure that prints were secure. By pairing the latest Sharp multifunction print devices with intuitive print management software, Gorvins has ensured its processes and data are water-tight, protected from internal mishaps, and entirely locked down from external threats in an ever-connected world.



SHARP
Be Original.



The challenge

- Lack of document security
- Disjointed, untraceable print systems
- Putting an end to irresponsible, wasteful print

Operating within the parameters of the legal sector, the main problem for Gorvins was security, and client confidentiality. Senior Partner Mark Deverell says: "With so many staff passing countless private documents through our printer's hard drives, some wastefully, it was an issue that management had no visibility of the print process as a whole."

Furthermore, as cyber criminals continue to develop increasingly intricate methods of theft, keeping ahead technologically has never been so important. With Gorvins using different brands of photocopier, each with varying tiers of security, something had to be done.

The solution

- Introducing the latest, innovative technology
- Implementing secure print management software
- Empowering change with total print oversight

Sharp's first step was to make sure Gorvins' devices were secure. Common Criteria CR4 certificated, Sharp MX-5070s and MX-6070s were selected to offer the latest in secure professional print.

Another layer of security was proposed by way of print management software with secure print release functionality. Staff would only be able to pick up documents that they, and only they have printed, ensuring that confidential prints were safe. The function would be built into pre-existing staff security fobs to utilise existing user authentication and cause as little

disruption as possible. Lastly, in a bid to reduce waste ink and paper, the document management software would allow Gorvins to monitor who was printing, what was being printed, and from which departments waste was coming, giving them full control of their managed print solution.

The result

- Private prints now completely confidential
- Savings on ink and paper due to reduced waste
- Entirely secure, water-tight technology

By implementing print management software, Sharp has ensured that Gorvins' managers have complete control of the printing process. Mark says: "Now we have complete visibility. We can restrict irresponsible printing behaviour, either unnecessarily or wastefully, we've actually seen cost savings across the business which is fantastic!"

With over 100 members of staff completing work in a fast-paced environment and to tight deadlines, it was important they could print safely from anywhere in the building. Mark says: "Secure print release is genuinely brilliant for our industry. It instills an extra layer of confidence that our documents are only being seen internally by the eyes they are intended for because our fobs release the job when we're at the machine." This peace of mind is further strengthened in the knowledge that documents are protected from external threats by the most watertight Sharp technology.

Mark concludes: "Listen to Sharp's expertise, let them assess your business' needs, it worked for us and will continue to work for us."

"Sharp's technology lets us turn work around quicker for clients, our lives are much easier!"

Mark Deverell, Senior Partner, Gorvins Solicitors